



# European Comprehensive Report

Report viewed  
Subscriber Number  
Your Reference

17 Feb 2016  
735-222222  
Sample

## Identification & Summary

### D & B SAMPLE CO LTD

#### Risk Evaluation

<b>D&amp;B Rating</b>		O 3
<b>D&amp;B Risk Indicator</b>	1 2 3 4 -	
<b>D&amp;B Failure Score</b>		44
<b>D&amp;B Delinquency Score</b>		35
<b>D&amp;B Maximum Credit</b>		£75,000

#### Legal Events

<b>Number of Court Judgments</b>		0
<b>Value of all Court Judgments</b>		0
<b>Number of Mortgages and Charges</b>		2

#### Associations

<b>Parent Company</b>		No
<b>Number of Principals</b>		2

#### Financial Summary

<b>Latest Accounts Date</b>		31 Dec 2011
<b>Tangible Net Worth</b>		£2,843,157
<b>Turnover</b>		£159,026,540

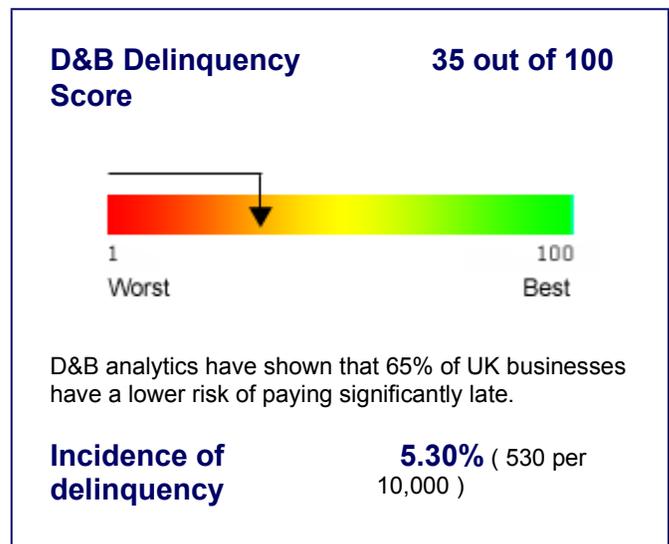
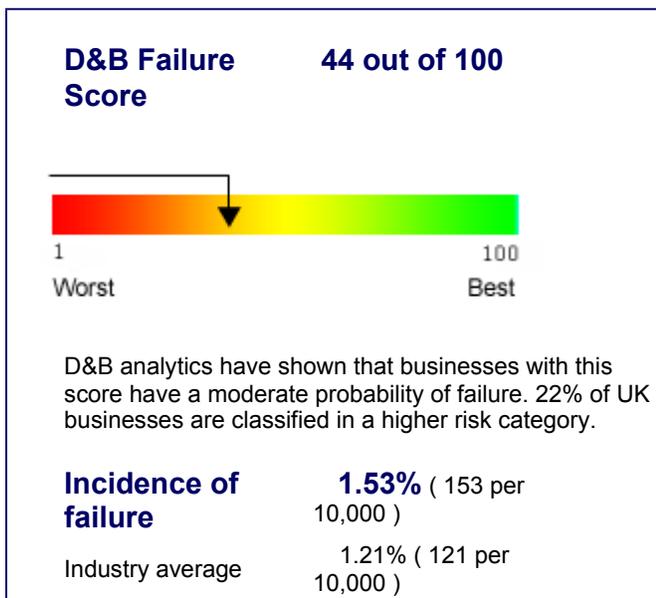
#### Identification

<b>Main Trading Address</b>	MARLOW INTERNATIONAL PARKWAY MARLOW BUCKINGHAMSHIRE SL7 1AJ UNITED KINGDOM
<b>Telephone Number</b>	01628492000
<b>Fax Number</b>	01628492260
<b>D-U-N-S® Number</b>	21-456-7885
<b>Registered Number</b>	434567
<b>Web Address</b>	www.dnb.com.uk
<b>Registered Address</b>	MARLOW INTERNATIONAL PARKWAY, MARLOW BUCKINGHAMSHIRE SL7 1AJ UNITED KINGDOM
<b>Line of Business (US SIC 1972)</b>	MISCELLANEOUS BUSINESS SERVICES (7399)

## ⊖ D&B Risk Assessment

<b>D&amp;B Rating</b>	<b>O</b>	
	<b>3</b>	
<b>Financial Strength</b>	<b>O</b>	A Financial Strength which is Undisclosed
<b>Risk Indicator</b>	<b>3</b>	Represents a greater than average risk of business failure.

<b>D&amp;B Maximum Credit</b>	<b>£75,000</b>
Recommended credit exposure at any given time.	
The D&B Maximum Credit is calculated using the D&B Failure Score, business size and primary industry sector.	



- The Failure and Delinquency Scores are both relative measures of risk allowing the ranking of all businesses in the UK database. This means that the scores show where a business ranks compared to all other businesses in the D&B UK database.
- The D&B Delinquency Score predicts the likelihood that a business will pay its obligations late within the next 12 months

### Decisive criteria that influenced the risk evaluation for this company are:

- The days beyond terms for this business are undetermined.
- There are no outstanding mortgages or charges that affect the evaluation of this business.
- All Trade Experiences are paid prompt or within 30 days.

## ⊖ D&B Rating & Score - Industry Sector Comparison

### History and Industry Comparison of D&B Failure Score

The graph below shows the history of the D&B Failure Score for D & B SAMPLE CO LTD over the last 12 months compared to the average for its industry group.

### Commentary

- Today's Failure Score of **44** indicates that D & B SAMPLE CO LTD is more likely to fail than industry average.
- Total number of businesses in the same industry group as D & B SAMPLE CO LTD : **341,461**



- Average Industry Score: **54**

## ⊖ Payment Information

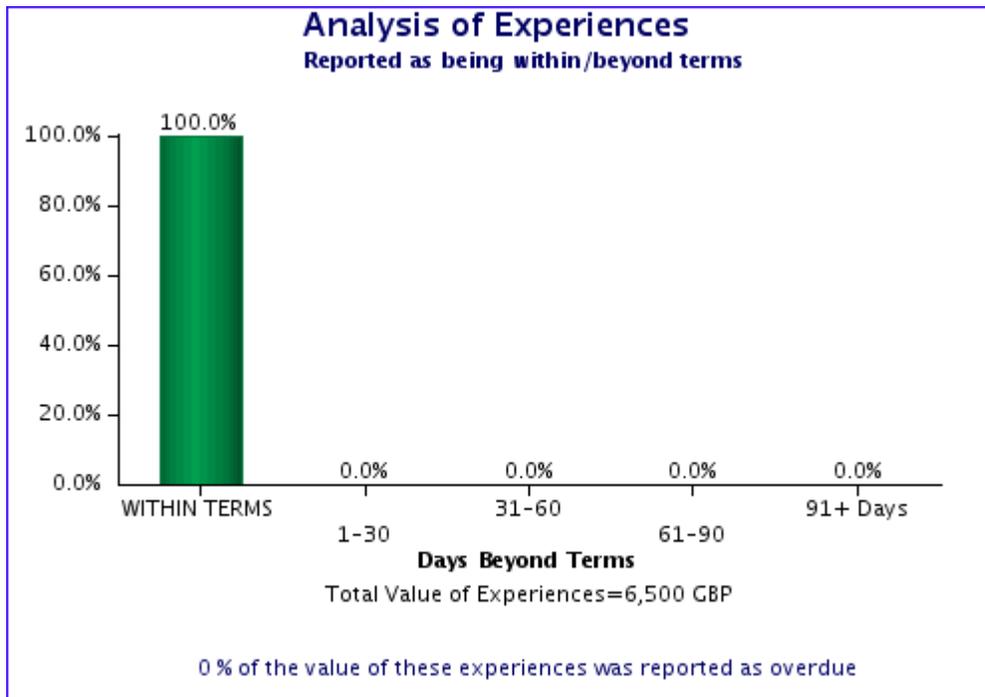
D&B collects in excess of 100 million payment experiences on European businesses each year. The information shown below indicates how **D & B SAMPLE CO LTD** has been paying its bills.

Number of payment experiences (last 12 months)	<b>2</b>
Total Value of Experiences	<b>£6,500</b>
Average Value of Experiences	<b>£3,250</b>

### Payment Experiences Summary

Value Bands GBP	Number of Experiences	Total Value GBP	% paid within terms	1-30 days	31-60 days	61-90 days	91+ days
> 100,000	-	-	-	-	-	-	-
50,000 - 99,999	-	-	-	-	-	-	-
15,000 - 49,999	-	-	-	-	-	-	-
5,000 - 14,999	1	5,000	100	-	-	-	-
1,000 - 4,999	1	1,500	100	-	-	-	-
< 1,000	-	-	-	-	-	-	-
<b>Total</b>	<b>2</b>	<b>6,500</b>					

In some instances, payment beyond terms can be the result of overlooked or disputed invoices



## ⊖ Payment Industry Comparison

Shown below is an industry comparison based on the 55,429 other businesses in same industry group as D & B SAMPLE CO LTD where D&B has payment experiences.

Industry Payment Behaviour		
Upper quartile (top 25%)	pays within terms	Paydex of 79
Median (middle 50%)	pays 14 days beyond terms	Paydex of 71
Lower quartile (bottom 25%)	pays 22 days beyond terms	Paydex of 60

## ⊖ Public Notice Information

Public Notice information is added to the D&B Database and, if present, will appear in this section. This section was last updated from public sources on 17 Feb 2016.

### Judgments

There are no filed judgements as of 17 Feb 2016.

### Summary of Mortgages, Charges & Satisfactions

Total number of Mortgages or Charges registered:	2
Total number of unsatisfied Mortgages or Charges:	2
Total number of fully satisfied Mortgages or Charges:	0
Date of most recent Mortgage or Charge:	1993
Date of Most Recent Satisfaction:	-

### Unsatisfied Mortgages or Charges (most recent 100)

**Details of Mortgage or Charge number 1 of 2**

<b>Charge Type:</b>	Mortgage	<b>Date Created:</b>	1992
<b>Date Registered:</b>	-	<b>Person Entitled:</b>	Barclays Bank PLC
<b>Amount Secured:</b>	-	<b>Status:</b>	Unsatisfied
<b>Description of Amount:</b>	-		
<b>Description:</b>	-		
<b>Property Description:</b>	-		

**Details of Mortgage or Charge number 2 of 2**

<b>Charge Type:</b>	Debenture	<b>Date Created:</b>	1993
<b>Date Registered:</b>	-	<b>Person Entitled:</b>	National Westminster Bank PLC
<b>Amount Secured:</b>	-	<b>Status:</b>	Unsatisfied
<b>Description of Amount:</b>	-		
<b>Description:</b>	-		
<b>Property Description:</b>	-		

**Legal Filing Summary**

Registered Number 434567

All public notice information has been obtained in good faith from the appropriate public sources.

**Current Principals**

There are currently 2 principals. There has been 1 resignation.

**Mrs Lauren Jenny CDC Test1 Franklyn:**

Position Vice President  
 Date Appointed 05 Jan 2016  
 Address 7 Hill St , Birmingham , B5 4UN , FRANCE  
 Date of Birth Aug 1968  
 Nationality British

**No other current associations****Miss Julie anmol Whittaker:**

Position Vice Chairman  
 Date Appointed 12 Oct 2009  
 Position Director  
 Date Appointed 25 Sep 2006  
 Position Company Secretary  
 Date Appointed 25 Oct 1996  
 Date of Birth Feb 1953

**Other Current Associations**

Company Name	Date Appointed
DNB SAMPLE COMPANY 9999 LTD 	25 Apr 2012
D & B SAMPLE SUBSIDIARY CO LTD 	31 Dec 1995

**Previous Associations**

Company Name	Date Appointed	Date Resigned

D & B SAMPLE HOLDING CO LTD	Before 1991	04 Jan 2016
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**Mrs JoanTest 5th jan Culloden:**

Position	Managing Director
Date Appointed	29 Apr 1998
Position	Minister
Date Appointed	13 Oct 2009
Position	Technical Director
Date Appointed	08 Oct 2009
Position	National Director
Date Appointed	08 Oct 2009
Position	Executive Director
Date Appointed	12 Oct 2009
Date of Birth	Sep 1961

**Other Current Associations**

Company Name	Date Appointed
DNB SAMPLE COMPANY 9999 LTD 	25 Apr 2012
D & B SAMPLE SUBSIDIARY CO LTD 	01 Dec 1995

**Previous Associations**

Company Name	Date Appointed	Date Resigned
D & B SAMPLE HOLDING CO LTD	Before 1991	10 Jul 2014

**Mr Guy Jacques Pierot:**

Position	Sales Director
Date Appointed	25 Oct 1996
Position	Senior Manager
Date Appointed	14 Oct 2009
Date of Birth	Nov 1967

**No other current associations**

 favourable out of business

 unfavourable out of business

## Previous Principals

**Mr NagaB JanagarChange (Appointed 29 Apr 1998, Resigned 04 Jan 2016 )**

Date of Birth	May 1965
Nationality	French
Occupation	Director
Date Appointed	29 Apr 1998

**No other current associations****Previous Associations**

Company Name	Date Appointed	Date Resigned
D & B SAMPLE HOLDING CO LTD	15 May 2014	13 Nov 2014

**Mr Jonathan McCready**

Date of Birth Jun 1936

**No other current associations****Previous Associations**

Company Name	Date Appointed	Date Resigned
D & B SAMPLE HOLDING CO LTD	Before 1991	03 Mar 2015

**Mr KlausTest Preston**

Date of Birth Feb 1946

**No other current associations****Previous Associations**

Company Name	Date Appointed	Date Resigned
D & B SAMPLE HOLDING CO LTD	Before 1991	11 Jan 2016

**Mr Paul Shelley**

Date of Birth Sep 1962

**Other Current Associations**

Company Name	Date Appointed
D & B SAMPLE HOLDING CO LTD	Before 1991

## Ownership

Share Holder Name	Voting Percentage
Mr. H DOB Test	35.71 %
Mr. test Testing	21.43 %
Test4	7.14 %
ETL shareholder test	0 %
TESTING LOAD	0 %

## Subsidiaries

Company Name	Operates As	Year Started	% Shares owned
D & B SAMPLE SUBSIDIARY CO LTD	-	1984	-

## Legal Structure

Legal Form Private limited company  
Date Started 1984

Date of Registration 01 Nov 1984  
Registered Number 434567  
Registered office MARLOW INTERNATIONAL PARKWAY, MARLOW  
BUCKINGHAMSHIRE SL7 1AJ

## Operations

Source	Activity Code Type	Code	Activity Description
D&B Sourced	US SIC 1972	7399	MISCELLANEOUS BUSINESS SERVICES

Business information services

### Other Operating Details

Employees 50

## Banks

Name	Address	Bank Sort Code
Barclays Bank PLC	P O Box 65, 56 New St, Birmingham West Midlands B2 4EF	20-07-71
National Westminster Bank PLC	Suite 5, Prospect House, Shrewsbury SY3 7NR	56-00-34

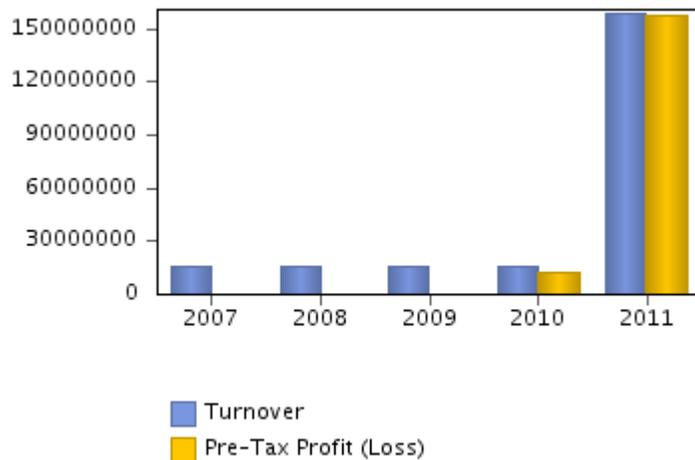
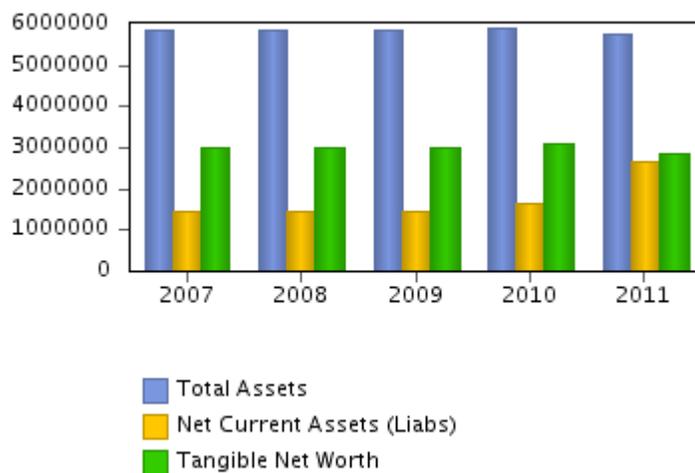
## Management Comments

During our investigation:

- Klaus Preston, Director, confirmed general details in this report.

## Financial Summary

	Fiscal Non consolidated GBP 31 Dec 2011	Fiscal Non consolidated GBP 31 Dec 2010	Fiscal Non consolidated GBP 31 Dec 2009	Fiscal Non consolidated GBP 31 Dec 2008	Fiscal Non consolidated GBP 31 Dec 2007
Sales Turnover	159,026,540	15,445,000	15,445,000	15,445,000	15,445,000
Exports	25,902	24,975	24,975	41,056	39,099
Profit / (Loss) Before Taxes	157,563,490	12,082,195	115,120	115,120	115,120
Equity Shareholders Funds	2,843,157	3,092,909	2,978,191	2,978,191	2,978,191
Tangible Net Worth	2,843,157	3,092,909	2,978,191	2,978,191	2,978,191
Total Fixed Assets	1,616,590	1,641,998	1,692,710	1,692,710	1,692,710
Total Assets	5,739,320	5,925,669	5,870,707	5,870,707	5,870,707
Total Current Assets	4,122,730	4,283,671	4,177,997	4,177,997	4,177,997
Total Current Liabilities	1,472,904	2,658,320	2,718,009	2,718,009	2,718,009
Net Current Assets (Liabilities)	2,649,826	1,625,351	1,459,988	1,459,988	1,459,988
Long Term Debt	1,423,259	174,440	174,507	174,507	174,507
Employees	50	51	50	50	51

**Profit and Loss Summary Chart****Balance Sheet Summary Chart**

## Profit And Loss Accounts

	Fiscal Non consolidated GBP 31 Dec 2011	Fiscal Non consolidated GBP 31 Dec 2010	Fiscal Non consolidated GBP 31 Dec 2009	Fiscal Non consolidated GBP 31 Dec 2008	Fiscal Non consolidated GBP 31 Dec 2007
<b>Net Sales</b>	<b>159,026,540</b>	<b>15,445,000</b>	<b>15,445,000</b>	<b>15,445,000</b>	<b>15,445,000</b>
Including Exports of	25,902	24,975	24,975	41,056	39,099
Cost of sales	740,000	750,000	8,741,801	8,741,801	8,741,801
<b>Gross Profit / (loss)</b>	<b>158,286,540</b>	<b>14,695,000</b>	<b>6,703,199</b>	<b>6,703,199</b>	<b>6,703,199</b>
Advertising & Commercial Distribution costs	212,000	2,095,640	261,495	6,419,893	6,419,893
General Expenses	504,650	509,665	6,419,893	-	-
Other Operating charges	-	-	-	261,495	261,495
<b>Net Operating Income</b>	<b>157,569,890</b>	<b>12,089,695</b>	<b>21,811</b>	<b>21,811</b>	<b>21,811</b>
Interest receivable / non group interest	100	-	-	-	-

Group related financial income	-	-	-	101,000	101,000
Other financial income	-	-	101,000	-	-
<b>Total Financial Income</b>	<b>100</b>	<b>0</b>	<b>101,000</b>	<b>101,000</b>	<b>101,000</b>
Interest Payable	6,500	7,500	7,691	7,689	7,681
Other Group Financial Expenses	-	-	-	2	10
<b>Total Financial Expenses</b>	<b>6,500</b>	<b>7,500</b>	<b>7,691</b>	<b>7,691</b>	<b>7,691</b>
<b>Profit / (Loss) Before Taxes</b>	<b>157,563,490</b>	<b>12,082,195</b>	<b>115,120</b>	<b>115,120</b>	<b>115,120</b>
Corporation Tax	-	230,000	230,000	-	-
Total Corporation Tax	22,290	25,650	230,000	115,000	230,000
Total Other Tax	150	0	0	115,000	-
<b>Profit / (Loss) After Taxes</b>	<b>157,541,050</b>	<b>12,056,545</b>	<b>(114,880)</b>	<b>(114,880)</b>	<b>(114,880)</b>
Dividends	0	0	0	0	0
<b>Retained Profit for the year</b>	<b>157,541,050</b>	<b>12,056,545</b>	<b>(114,880)</b>	<b>(114,880)</b>	<b>(114,880)</b>
<b>Reconciliation</b>					
Retained Earnings at start of year	2,256,040	2,500,354	2,388,328	-	-
Retained Profit for the year	157,541,050	12,056,545	(114,880)	(114,880)	(114,880)
Retained Earnings at end of year	2,141,160	2,385,474	2,273,448	-	-
<b>NOTES</b>					
Payroll	5,222,456	5,254,404	4,752,649	5,666,989	5,609,000
Depreciation	336,452	336,150	327,953	400,123	450,554
Directors Remuneration	119,985	117,065	115,022	118,000	117,677
Number of Employees	50	51	50	50	51

## Balance Sheet

	<b>Fiscal Non consolidated GBP 31 Dec 2011</b>	<b>Fiscal Non consolidated GBP 31 Dec 2010</b>	<b>Fiscal Non consolidated GBP 31 Dec 2009</b>	<b>Fiscal Non consolidated GBP 31 Dec 2008</b>	<b>Fiscal Non consolidated GBP 31 Dec 2007</b>
<b>FIXED ASSETS</b>					
Land & Buildings	620,090	622,454	619,865	1,072,840	619,870
Fixtures & Equipment	996,500	1,019,544	1,072,845	619,870	1,072,840
<b>TANGIBLE FIXED ASSETS</b>	<b>1,616,590</b>	<b>1,641,998</b>	<b>1,692,710</b>	<b>1,692,710</b>	<b>1,692,710</b>
<b>Total Fixed Assets</b>	<b>1,616,590</b>	<b>1,641,998</b>	<b>1,692,710</b>	<b>1,692,710</b>	<b>1,692,710</b>
<b>CURRENT ASSETS</b>					
Other	2,756,540	2,844,492	2,588,845	2,588,845	2,588,845
<b>Stock &amp; work in progress</b>	<b>2,756,540</b>	<b>2,844,492</b>	<b>2,588,845</b>	<b>2,588,845</b>	<b>2,588,845</b>
Cash at bank / in hand	195,640	264,454	393,659	185	-
Trade Debtors	602,450	603,879	603,879	603,879	469,281
Other receivables	-	-	15,649	469,281	15,649

Prepayments	465,655	470,221	469,281	15,649	603,879
Tax recoverable	102,022	100,444	106,497	-	185
Marketable Securities / Investments	-	-	-	-	393,659
Amounts owed by group companies	-	-	-	393,659	106,499
Other Current assets	423	181	187	106,499	-
<b>Total Current Assets</b>	<b>4,122,730</b>	<b>4,283,671</b>	<b>4,177,997</b>	<b>4,177,997</b>	<b>4,177,997</b>
<b>CURRENT LIABILITIES</b>					
Trade Creditors	-	-	-	546,100	546,150
Accruals / Deferred Income	494,560	520,665	519,653	519,653	519,653
Bank loans & overdrafts	424,566	447,155	546,150	50	-
Loans Payable	-	-	-	100	3,500
Amounts due to directors	306,955	2,454	3,500	3,400	-
Tax & Social Security	156,456	1,545,551	1,506,230	1,506,230	1,506,230
Proposed Dividend	-	-	-	50	50
HP/Lease payments due in 1 year	90,245	21,729	21,726	21,726	21,726
Other Current Liabilities	122	120,766	120,750	120,700	120,700
<b>Total Current Liabilities</b>	<b>1,472,904</b>	<b>2,658,320</b>	<b>2,718,009</b>	<b>2,718,009</b>	<b>2,718,009</b>
<b>Net Current Assets (Liabilities)</b>	<b>2,649,826</b>	<b>1,625,351</b>	<b>1,459,988</b>	<b>1,459,988</b>	<b>1,459,988</b>
<b>Total Assets less Current Liabilities</b>	<b>4,266,416</b>	<b>3,267,349</b>	<b>3,152,698</b>	<b>3,152,698</b>	<b>3,152,698</b>
<b>LONG-TERM LIABILITIES</b>					
Deferred Taxation	-	-	-	-	14,240
Other Borrowing/Mortgages & Loans	1,400,000	-	-	-	-
HP due after 1 year	-	160,220	160,258	160,267	160,267
Other long term liabilities	23,259	14,220	14,249	14,240	-
<b>Total Long Term Liabilities</b>	<b>1,423,259</b>	<b>174,440</b>	<b>174,507</b>	<b>174,507</b>	<b>174,507</b>
<b>Net Assets</b>	<b>2,843,157</b>	<b>3,092,909</b>	<b>2,978,191</b>	<b>2,978,191</b>	<b>2,978,191</b>
<b>Net Worth / Shareholders Funds</b>					
Issued Share Capital	379,743	379,743	379,743	379,743	379,743
Reserves	322,254	327,692	325,000	325,000	325,000
Retained Earnings / Profit & Loss Account	2,141,160	2,385,474	2,273,448	2,273,448	2,273,448
<b>Equity Shareholders Funds</b>	<b>2,843,157</b>	<b>3,092,909</b>	<b>2,978,191</b>	<b>2,978,191</b>	<b>2,978,191</b>
<b>Tangible Net Worth</b>	<b>2,843,157</b>	<b>3,092,909</b>	<b>2,978,191</b>	<b>2,978,191</b>	<b>2,978,191</b>
<b>Notes to the Balance Sheet</b>					
	No	No	No	No	No

Guarantees given to pay off indebtedness					
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**AUDITORS/REGISTRARS:**

AUDITORS  
Binder Hamlyn

## Key Financial Ratios

	31 Dec 2011	31 Dec 2010	31 Dec 2009	31 Dec 2008	31 Dec 2007
<b>Profitability</b>					
Profit Margin (%)	99.1	78.2	0.7	0.7	0.7
Shareholders' Return (%)	5,541.8	390.6	3.9	3.9	3.9
Return On Capital (%)	3,693.1	369.8	3.7	3.7	3.7
Return On Assets (%)	2,745.3	203.9	2	2	2
<b>Financial Status</b>					
Acid Test (x)	0.9	0.5	0.6	0.6	0.6
Current Ratio (x)	2.8	1.6	1.5	1.5	1.5
Solvency Ratio (%)	101.9	91.6	97.1	97.1	97.1
Fixed Assets/Net Worth (%)	56.9	53.1	56.8	56.8	56.8
Current Liabilities/Net Worth (%)	51.8	85.9	91.3	91.3	91.3
Current Liabilities/Stocks (%)	53.4	93.5	105	105	105
<b>Asset Utility</b>					
Stock Turnover Rate	57.7	5.4	6	6	6
Collection Period (days)	1.4	14.3	14.3	14.3	11.1
Asset Turnover (%)	2,770.8	260.6	263.1	263.1	263.1
Sales / Net Working Capital (x)	60	9.5	10.6	10.6	10.6
Assets / Sales (%)	3.6	38.4	38	38	38
Creditors / Sales (days)	-	-	-	12.9	12.9
<b>Employee</b>					
Capital / Employee*	85.3	64.1	63.1	63.1	61.8
Sales / Employee*	3,180.5	302.8	308.9	308.9	302.8
Profit / Employee*	3,151.3	236.9	2.3	2.3	2.3
Employee Average Wage*	104.4	103	95.1	113.3	110

(\* in 000's)

## Growth Rates

	2011 vs 2010	2011 vs 2009	2011 vs 2008	2011 vs 2007
Turnover	929.63	929.63	929.63	929.63
Gross Profit	977.15	2,261.36	2,261.36	2,261.36
Net Operating Profit	1,203.34	722,333.13	722,333.13	722,333.13
Profit Before Tax	1,204.1	136,768.91	136,768.91	136,768.91
Profit After Tax	1,206.68	137,235.32	137,235.32	137,235.32
Net Profit for the year	1,206.68	137,235.32	137,235.32	137,235.32

Number of Employees	(1.96)	0	0	(1.96)
Profit / Employee	1,230.22	136,913.04	136,913.04	136,913.04
Current Assets	(3.76)	(1.32)	(1.32)	(1.32)
Total Assets	(3.14)	(2.24)	(2.24)	(2.24)
Current Liabilities	(44.59)	(45.81)	(45.81)	(45.81)
Net Current Assets (Liabilities)	63.03	81.5	81.5	81.5
Total Assets less Current Liabilities	30.58	35.33	35.33	35.33
Long Term Liabilities	715.9	715.59	715.59	715.59
Net Assets	(8.07)	(4.53)	(4.53)	(4.53)

## Financial Notes / Opinions

Year	Unfavourable	Financial Notes / Opinions
31 Dec 2011	No	-
31 Dec 2010	No	-
31 Dec 2009	No	-
31 Dec 2008	No	-
31 Dec 2007	No	-

Whilst D&B attempts to ensure that the information provided is accurate and complete by reason of the immense quantity of detailed matter dealt within compiling the information and the fact that some of the data are supplied from sources not controlled by D&B which cannot always be verified, including information provided direct from the subject of enquiry as well as the possibility of negligence and mistake, D&B does not guarantee the correctness or the effective delivery of the information and will not be held responsible for any errors therein or omissions therefrom.

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